

CAPABILITIES STATEMENT



NSSF is a woman-owned Recruiting Solutions company that has partnered with federal contractors and agencies since 2009, resulting in \$100M in total revenue. Hiring only Recruiters, Sourcers and Recruiting Coordinators, we were named to the Washington Business Journal's Top 25 List of Staffing Agencies 9 years in a row from 2015 – 2023. Using proprietary systems and tools, we have built one of the most comprehensive networks of federal agency recruiters in the nation.

RECRUITER PROFILES

TECHNICAL

- Software/Systems Engineers
- Cybersecurity Engineers
- Cloud/Enterprise Architecture

ACQUISITION

- Contracts Analyst
- Quality Assurance Specialist
- Data Analyst

MISSION

- Program Management
- Operations Support
- HR/Training

DIFFERENTIATORS

CERTIFICATIONS



NAICS

541511, 541512, 561320

YEAR FOUNDED

2009

GWAC



AWARDS



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Chief Growth Officer

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- Developed proprietary UiPath RPA Automation to source Recruiting/HR Professionals, reducing time to fill by 4 days
- Have hired Recruiters for every Civilian, Defense and Intelligence Agency
- Utilized Machine Learning/Artificial Intelligence tools to locate Key Personnel and Subject Matter Experts for proposal support

PAST PERFORMANCE



NSSF Recruiting Subject Matter Expert is responsible for hiring Research Program Managers to work directly for DARPA Microsystem Technology Office (MTO). Utilize proprietary NSSF technology, including Artificial Intelligence and UiPath bot, to target niche candidates in academia and research facilities. Establish best practices, assess impact of outreach activities, attend conferences and develop relationships with authors of published research articles.



Serve as Serco North America's exclusive provider of Contract Recruiters, Sourcer and Recruiting Coordinators from 2019 – 2024. Placed 63 Consultants, 27 of which converted to full-time employees at Serco. Work directly with Amy Doherty, Vice President of Talent Acquisition, to devise and implement strategies across Serco portfolio. Provide proposal and post award staffing support.



Hired 112 Contract Recruiters, Recruiting Managers, Sourcers and Recruiting Coordinators from 2012 – 2022 in 14 locations across the country, resulting in over \$15M in revenue. Over 65% of our placements converted to full-time employment and over 20 are now in management positions. post award staffing support.

TEAMING PARTNERS



Booz | Allen | Hamilton®



GENERAL DYNAMICS

